

Our Approach to Professional IT Project Management Consulting

Organizations are discovering that implementing changes to their increasingly complex distributed IT environment can lead to cost overruns, missed deadlines, and in many cases, disaster. In an era of IT fiscal restraints combined with rising IT/IS productivity expectations, organizations are increasingly dependant on finding the Critical Path to Project Management success.

Working with a number of Firms and Consultants in the area of Project Management, Network Infrastructure, and IT Support Services, IT Project Management's mandate is to assist organizations in the Practical Application of the Project Management Framework.

Over the past 20 years, the use of Project Management techniques has definitely improved the success rates of IT Projects. Unfortunately, there are many different views on Project Management methodology, and in many cases, in-house Project Management skills are limited and ineffective. Through practical training workshops or on-site contract Project Management, our company can assist in mitigating the risk of project failures.

PMP Shadow Program. New for 2005!



A cost-effective and logical way to kick start, organize, plan, monitor and control your next IT Project!

The *PMP Shadow Program* gives you a Certified Project Management Professional just when you need them.

- 1 or 2 days during your project planning meetings to help create the plan, develop the team, and integrate the project into your corporate structure
- 1 or 2 days during the project execution phase to help with project control, issues and EVM performance reporting
- 1 day during your closing processes to ensure stakeholder requirements have been met and document acceptance
- Plus, you get On-Call PM Support!

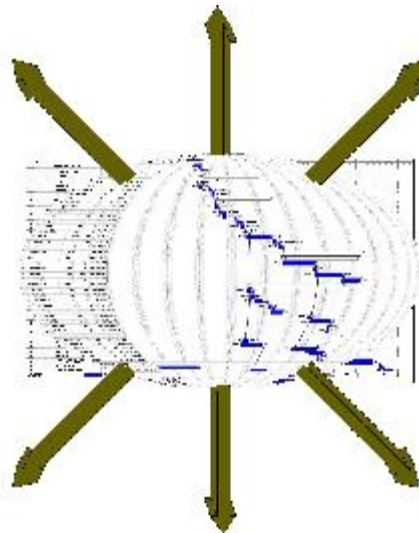
The PMP Shadow Program contracts are custom designed to your project and team requirements.

Put a PMP on your Project Team!

Information Technology Infrastructure Design

From Diagramming and Documentation of existing Network Infrastructure, Applications and Data, through to full Project Managed Implementation of new Servers, SANs, Switches, Routers and Power Redundancy Equipment.

- Visio Network Diagramming
- Application and Data Mapping
- Network Audits & Optimization
- Server Consolidation balanced against Network Redundancy
- Capacity Planning for Storage, Processing, Networks and Web Sites
- Wireless, VPN and Intranet Designs



Business Process Analysis, Mapping and Re-Engineering

At the heart of business are the processes that define the results required to attain, or maintain, the competitive advantage.

When system implementations, upgrades or integrations are planned, a complete examination of the underlying business processes behind the systems should take place. In order to articulate the return on investment of the planned change, the benefits to the business need to be not only characterized, but looked at for further productivity improvements.

Business Processes can be "mapped" to give a visual understanding of the routes taken to complete tasks; this image can then be compared to logical alternative routes, and the organizations objectives.

When more logical, cost-saving paths are found, conscientious implementation and meticulous integration with stakeholders and information systems, should be instigated.

CRM/ERP Implementation Project Management



Working within your organization as part of a Project Team, we can lead the implementation of a new business solution, or

the upgrade of an existing system, and ensure that it is executed on plan.

Our experience in Corporate amalgamations and acquisitions results in rapid application, systems and business process integration.

- CRM Customer Relationship Management
- ERP Enterprise Resource Management
- Financial, HR & Payroll Applications
- Custom Web Application Developments
- J.D. Edwards, PeopleSoft, SAP
- Crystal Reports, Business Objects, FRX
- Oracle, MS SQL & IBM DB2
- Active Directory, Exchange & .NET
- Anti-Virus and Firewall Applications

Policies and Procedures

Are your IT Policies and Procedures up to date or non-existent?

- Professional documentation created through the collaboration of your IT group and all other departments within your organization.
- An outside point of view can ensure that IT/IS Best Practices are followed and coordinated with your operational requirements.

Disaster Recovery Planning



Disaster Recovery is more than a good set of backup, anti-virus and firewall policies; it is a Corporate "state of mind" that ensures the

continuation of your business.

- Strategic Planning to Develop a Comprehensive Disaster Recovery Plan.
- Information on the operating environment, applications, hardware and IT services is collected.
- Critical IT Services required for daily business operation are analyzed and determined through departmental consensus.
- Down-time tolerances are mapped to each IT Service.
- IT staff are assigned appropriate roles and responsibilities.
- An exclusive Disaster Recovery Plan including Plan Maintenance Procedures is published.



IT Project Management
1130 Brantford Hwy RR 5
Cambridge, Ontario N1R 5S6

"Getting IT Done!"

IT Project Survival 2 Day Workshops



Designed for the IT Manager, Project Leader or anyone that may be involved in an IT Project. IT Projects reportedly hold a failure rate of well over 60%. Find out why and how you can avoid adding another Project to the statistic. Following PMI's Principles, Processes & Project Management Framework, this Workshop will improve the participant's understanding of the Project Management Life Cycle in an IT environment; describe our Exclusive Document-Driven Framework for reporting and management control; and demonstrate the tools and techniques needed to further ensure the success rate of your next IT Project.

Most importantly, you'll learn how to Get IT Done!

Find out more and Register at

www.gettingITdone.ca

Our IT Project Survival Workshops are designed for 3 to 8 participants and are available for as little as \$450 per Participant.

The IT Project Management Team

Peter J. Baker BA, PMP Managing Director, IT Project Management

Director of IT Project Management and a Certified Project Management Professional, (PMP), with 20+ years of IT/IS Project Management experience, Peter Baker is an Innovative Project Manager whose business acumen, analytical skills and natural leadership qualities have resulted in a career of successful Project Implementations.

Peter's Leadership and Management talents consistently emerged and carried him through various Management positions within both Private and Public organizations. His Project Management experience grew quickly during his position as Director of IT for an organization that grew exponentially from a \$200mil Company to a \$1 Billion Publicly Trading Corporation.

In mid 2004, Peter seized an opportunity to utilize his IT Project Management expertise and PMP Certification to enter into his own business as an IT Project Management Consultant.

Extremely aware of IT fiscal restraints, IT/IS staffing burdens, and the constantly changing demands placed on IT departments, Peter pulls together the needed resources, satisfying both Project Sponsors and Stakeholders. His experience ranges from managing custom web application developments, Active Directory and Exchange implementations, Enterprise Content Management and Reporting systems, to enterprise-wide CRM, ERP and Infrastructure implementations.

Working with a variety of organizations, Peter enjoys the change of environment, the collaboration with various sized IT departments and the challenges found within each contract or project. As an experienced speaker and trainer, Peter captivates his audience by relating his adventures in the corporate world of IT Project Management to the concepts and techniques that he teaches through his Workshop training sessions.

Peter lives with his wife Donna on a country property, (known as 'Black Walnut Grove'), outside of Cambridge Ontario. Besides being known as an avid do-it-yourself handy-man, Peter enjoys antique collecting, wood working, sailing and traveling with his wife.

"Getting IT Done!" MS Enterprise Project Management Workshop Technical Advisor and EPM Implementation Consultant.

Daniel Berbecaru PMP, MCSE, MCDBA, OCP, CCA, HPCSA President, BCD Network Solutions

BCD Network Solutions is a senior systems consulting firm that works primarily with large enterprise network installations and implementations. Mr. Berbecaru holds over 20 Certifications in various technical disciplines including Microsoft, Unix, Citrix, Oracle, and most important, Project Management Professional Certification. His expertise includes Microsoft AD, Exchange, EPM, Tru64 and HP UX, SQL, Oracle, VPN Solutions, AV and Firewall systems; and much more. His experience in the technical art of configuring Microsoft's Enterprise Project Management Solution and his recent achievement of IIL's MS Project 2003 White and Orange Belt Certification makes him an invaluable resource for any company considering an EPM implementation. Mr. Berbecaru's career highlights includes the technical design, implementation and management of a North American wide VPN Solution for over 200 remote offices; implementation and integration of an HP multi-processor Unix Server, HP EVM 1.5tb SAN, and Oracle for a JD Edwards solution; implementation of Microsoft's AD across two enterprise networks; merged multiple Exchange Servers; and many more projects. For the past six years, Daniel has held long term contracts as the Senior Systems Consultant for Retirement Residences REIT in Cambridge, Ontario.

"Getting IT Done!" Project Team Development Workshop: Keynote Speaker.



Howie Wright, Consultant

Mr. Wright has acquired a diverse range of management experience in Operations and Human Resources over a 30-year career at Bell Canada and Bell Northern Research. His areas of expertise include organizational restructuring, project implementation and integration as well as conflict resolution and mediation. Highlights of Howie's career include management of a technical training centre for all Ontario based employees, investigation and resolution of human rights complaints as an Ombudsman and creation and management of an on-site career centre for 1700 employees. Most recently he co-created a career management consulting firm excelling in delivering personal and results-oriented programs for individuals and organizations across a variety of industries. Howie is active in the London community and sits on the Board of Directors of the Small Business Centre, a non-profit organization

supporting new entrepreneurial ventures in the London area.